



**For Immediate Release:**Contact:  
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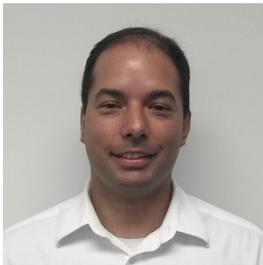
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## **Fujitsu Organizational Changes**

Fujitsu General America's Product Department is now part of the Sales Division. Several organizational changes have happened as a result of growth and expansion within the company.

The improvements at Fujitsu General America Inc. (FGAI) are made to improve working conditions and to enhance collaboration between departments.



### **New Hire - Product Team**

Fujitsu has announced the appointment of Christopher Correa as Product Manager. He will report to Kal Osman, Director of Product Management. Correa will be responsible for the advancement and support of the Halcyon heat pump brand.

Chris has been in the HVAC industry for twelve years. In addition to his general HVAC experience, he has also specialized in e-commerce. He is experienced in forecasting, strategic planning, competitive analyses, and marketing.



### **New Hire - Sales Team**

Fujitsu is also pleased to announce the appointment of Terry Lawrence as Sales Engineer. Based in Southern California, Lawrence will report to Andy Armstrong, VP of Sales and Marketing. As SoCal Sales Engineer, Lawrence will generate, develop, service and support customers with designing and engineering of Airstage VRF systems.

Terry has been working in the HVAC industry in SoCal for his entire career. He's spent several years with VRF experience, specifically with Fujitsu VRF while working at Ferguson Enterprises.

"With Terry's long history in the HVAC industry, specifically with VRF, I'm confident that he will help us make great strides in the VRF market in Southern California," said Andy Armstrong.

### **Other Changes**

- Satoshi Tomioka, currently General Manager of VRF Division, joins FGAI and will be in charge of all Research and Development in the U.S.
- Tomokazu Hosoi, currently Director of Business Development, has been promoted to Vice President of Business Development.
- Masakazu Taira will join FGAI from Japan HQ as Senior Marketing Coordinator and will report to Wataru Iwasaki, Director of Sales and Marketing.

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