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Fujitsu General Opens New Training Center in New Jersey



(From left to right) Tomokazu Hosoi, FGA President; Ruben Marcucci, FGA Senior Director of Aftermarket; Toshiyuki Kawanishi, FGL Corporate Senior Executive Vice President; Yasushi Asanuma, FGL Corporate Vice President, Head of International Business Unit

On February 12, Fujitsu General America, Inc. celebrated the opening of its new training center in Pine Brook, NJ. The AIRSTAGE Technical Solutions and Learning Center was developed to keep pace with Fujitsu's growth and provide easy access to training and troubleshooting instruction, both in-person and online.

The training center includes a dedicated lab for hands-on experience. To increase Fujitsu's online training resources, it also includes high-tech web cameras to zoom in on specific components while teaching and troubleshooting. Enhanced audio capability is provided by 30 microphones throughout the space.

For customers who wish to attend in person, its location in Pine Brook is central to some of the largest heat pump markets in North America. The new facility is open to contractors, engineers, reps, and wholesale technical service advisors. Training includes instruction on all of Fujitsu's products, including its AIRSTAGE H-, J- and V-Series equipment, as well as AIRSTAGE Cloud, the company's cloud-based building management system.

Instruction is provided by Juan Perez, regional trainer, Artie DeMartinis, technical trainer, and John Davidson, regional trainer.

"We're excited to announce the grand opening of the AIRSTAGE Technical Solutions and Learning Center as a state-of-the-art facility dedicated to advancing innovation and expertise in HVAC technology," said Ruben Marcucci, Sr. Director of Aftermarket. "This

center represents our commitment to empowering professionals through cutting-edge solutions and comprehensive training. Together, we're shaping the future of the industry and setting a new standard for excellence.”

Located 23 miles from Newark Liberty International and 35 miles from LaGuardia Airport, the 6,800-square-foot facility offers an excellent training environment for gaining expertise in installing and supporting Fujitsu products.

For more information, please visit www.FujitsuGeneral.com



Part of the Fujitsu team gathers in the training center lounge for the grand opening on February 12, 2025.



One side of the new training facility features Fujitsu's AIRSTAGE single- and multi-zone residential products.



Many of the training opportunities at the new facilities focuses on Fujitsu's AIRSTAGE Commercial and light commercial heat pump products.

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